

Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

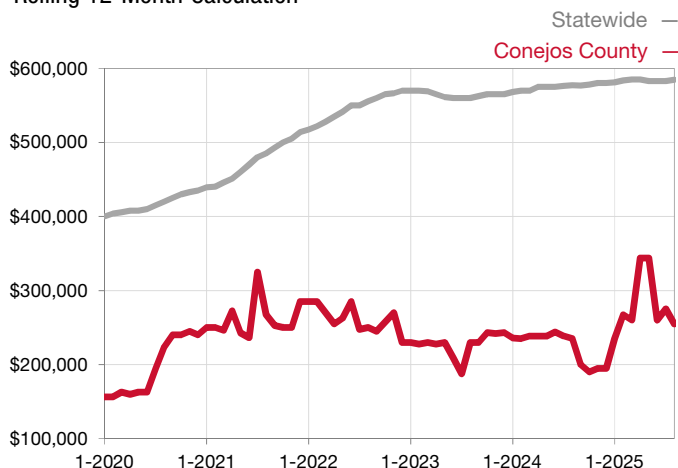
Single Family	August			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
New Listings	3	4	+ 33.3%	54	59	+ 9.3%
Sold Listings	2	3	+ 50.0%	22	17	- 22.7%
Median Sales Price*	\$500,000	\$230,000	- 54.0%	\$190,000	\$250,000	+ 31.6%
Average Sales Price*	\$500,000	\$286,667	- 42.7%	\$322,068	\$368,647	+ 14.5%
Percent of List Price Received*	97.6%	87.9%	- 9.9%	90.9%	95.0%	+ 4.5%
Days on Market Until Sale	49	56	+ 14.3%	101	124	+ 22.8%
Inventory of Homes for Sale	40	44	+ 10.0%	--	--	--
Months Supply of Inventory	13.7	20.2	+ 47.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

