Local Market Update for December 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year	
New Listings	3	1	- 66.7%	64	64	0.0%	
Sold Listings	3	2	- 33.3%	39	29	- 25.6%	
Median Sales Price*	\$149,900	\$152,500	+ 1.7%	\$242,000	\$195,000	- 19.4%	
Average Sales Price*	\$145,800	\$152,500	+ 4.6%	\$298,063	\$319,638	+ 7.2%	
Percent of List Price Received*	88.2%	72.4%	- 17.9%	95.9%	91.0%	- 5.1%	
Days on Market Until Sale	100	134	+ 34.0%	127	112	- 11.8%	
Inventory of Homes for Sale	20	16	- 20.0%				
Months Supply of Inventory	6.2	6.6	+ 6.5%				

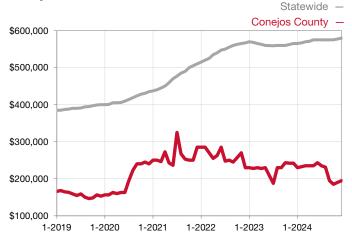
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year	
New Listings	0	0		0	1		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation

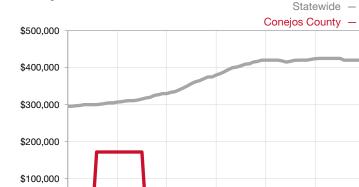


Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

\$0

1-2019



1-2023

1-2022

1-2024

1-2021

1-2020