Local Market Update for July 2024



A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

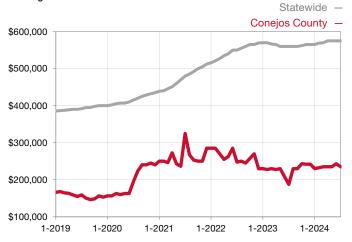
Single Family		July			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 07-2023	Thru 07-2024	Percent Change from Previous Year	
New Listings	4	2	- 50.0%	43	51	+ 18.6%	
Sold Listings	1	4	+ 300.0%	22	20	- 9.1%	
Median Sales Price*	\$290,000	\$153,750	- 47.0%	\$182,825	\$182,500	- 0.2%	
Average Sales Price*	\$290,000	\$181,625	- 37.4%	\$249,375	\$304,275	+ 22.0%	
Percent of List Price Received*	101.8%	87.9%	- 13.7%	95.7%	90.2%	- 5.7%	
Days on Market Until Sale	45	69	+ 53.3%	131	106	- 19.1%	
Inventory of Homes for Sale	29	37	+ 27.6%				
Months Supply of Inventory	9.7	12.0	+ 23.7%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		July			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 07-2023	Thru 07-2024	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

