

Local Market Update for June 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

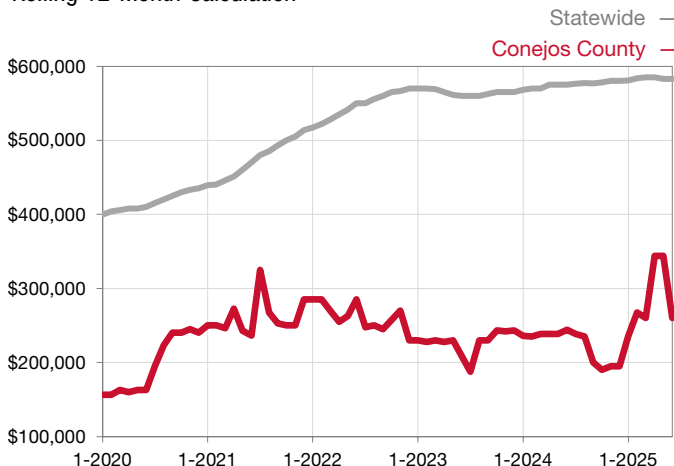
Single Family	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	11	7	- 36.4%	49	39	- 20.4%
Sold Listings	2	2	0.0%	16	10	- 37.5%
Median Sales Price*	\$697,500	\$175,000	- 74.9%	\$190,000	\$255,000	+ 34.2%
Average Sales Price*	\$697,500	\$175,000	- 74.9%	\$334,938	\$394,200	+ 17.7%
Percent of List Price Received*	97.9%	112.1%	+ 14.5%	90.8%	96.5%	+ 6.3%
Days on Market Until Sale	100	82	- 18.0%	115	146	+ 27.0%
Inventory of Homes for Sale	42	35	- 16.7%	--	--	--
Months Supply of Inventory	15.3	16.7	+ 9.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 06-2024	Thru 06-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

