

# Local Market Update for March 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

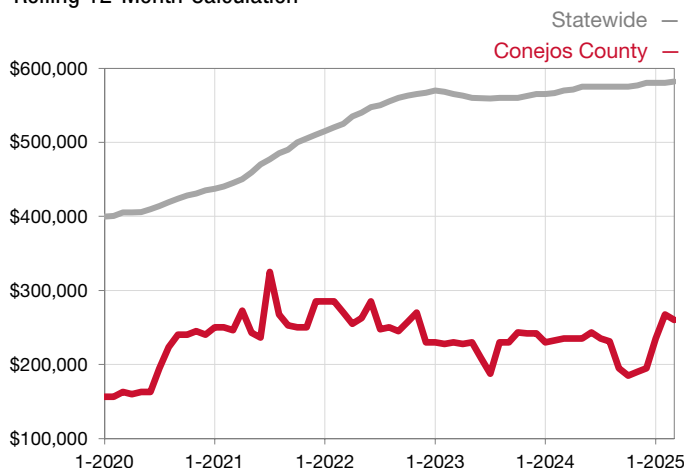
Single Family	March			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
New Listings	4	8	+ 100.0%	15	14	- 6.7%
Sold Listings	1	2	+ 100.0%	6	4	- 33.3%
Median Sales Price*	\$146,500	\$240,000	+ 63.8%	\$115,750	\$250,000	+ 116.0%
Average Sales Price*	\$146,500	\$240,000	+ 63.8%	\$131,917	\$293,750	+ 122.7%
Percent of List Price Received*	100.0%	92.4%	- 7.6%	84.8%	94.0%	+ 10.8%
Days on Market Until Sale	252	181	- 28.2%	183	207	+ 13.1%
Inventory of Homes for Sale	21	24	+ 14.3%	--	--	--
Months Supply of Inventory	6.5	9.8	+ 50.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

