Local Market Update for May 2025



A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

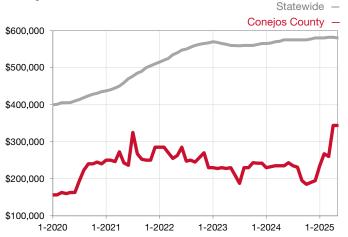
Single Family		May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	5	10	+ 100.0%	38	32	- 15.8%	
Sold Listings	3	3	0.0%	14	8	- 42.9%	
Median Sales Price*	\$940,000	\$638,000	- 32.1%	\$182,500	\$302,000	+ 65.5%	
Average Sales Price*	\$638,333	\$691,000	+ 8.3%	\$283,143	\$449,000	+ 58.6%	
Percent of List Price Received*	92.0%	88.7%	- 3.6%	89.8%	92.6%	+ 3.1%	
Days on Market Until Sale	113	61	- 46.0%	117	162	+ 38.5%	
Inventory of Homes for Sale	36	35	- 2.8%				
Months Supply of Inventory	12.3	16.7	+ 35.8%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		Мау			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

