

Local Market Update for November 2025

A Research Tool Provided by the Colorado Association of REALTORS®

**Make Sure
Your Agent is a REALTOR®**

Not all agents
are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family

Key Metrics	November			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	4	4	0.0%	63	78	+ 23.8%
Sold Listings	1	3	+ 200.0%	27	26	- 3.7%
Median Sales Price*	\$585,000	\$110,000	- 81.2%	\$195,000	\$245,000	+ 25.6%
Average Sales Price*	\$585,000	\$180,333	- 69.2%	\$332,019	\$332,846	+ 0.2%
Percent of List Price Received*	98.3%	77.1%	- 21.6%	92.4%	93.7%	+ 1.4%
Days on Market Until Sale	318	199	- 37.4%	110	120	+ 9.1%
Inventory of Homes for Sale	24	36	+ 50.0%	--	--	--
Months Supply of Inventory	9.9	14.1	+ 42.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

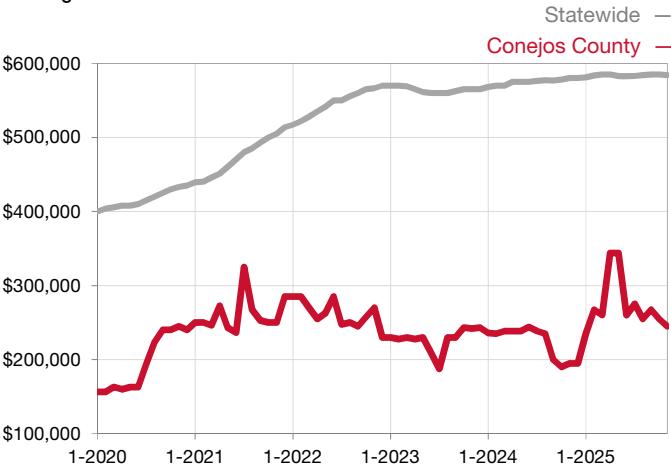
Townhouse/Condo

Key Metrics	November			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

