

# Local Market Update for November 2025

A Research Tool Provided by the Colorado Association of REALTORS®

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are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

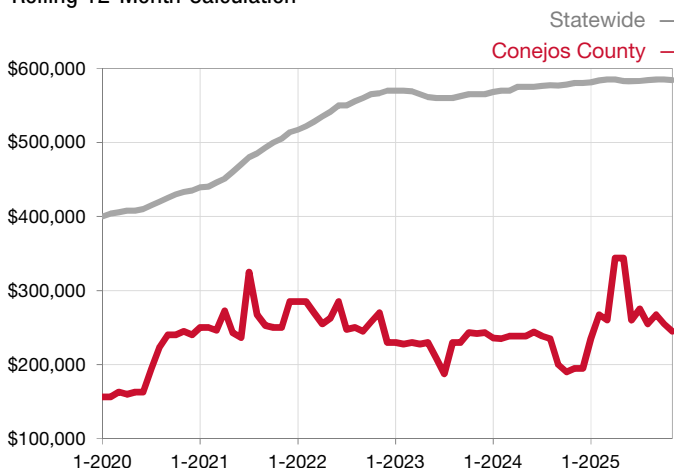
| Single Family                   | November  |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2024      | 2025      | Percent Change from Previous Year | Thru 11-2024 | Thru 11-2025 | Percent Change from Previous Year |
| New Listings                    | 4         | 4         | 0.0%                              | 63           | 78           | + 23.8%                           |
| Sold Listings                   | 1         | 3         | + 200.0%                          | 27           | 26           | - 3.7%                            |
| Median Sales Price*             | \$585,000 | \$110,000 | - 81.2%                           | \$195,000    | \$245,000    | + 25.6%                           |
| Average Sales Price*            | \$585,000 | \$180,333 | - 69.2%                           | \$332,019    | \$332,846    | + 0.2%                            |
| Percent of List Price Received* | 98.3%     | 77.1%     | - 21.6%                           | 92.4%        | 93.7%        | + 1.4%                            |
| Days on Market Until Sale       | 318       | 199       | - 37.4%                           | 110          | 120          | + 9.1%                            |
| Inventory of Homes for Sale     | 24        | 36        | + 50.0%                           | --           | --           | --                                |
| Months Supply of Inventory      | 9.9       | 14.1      | + 42.4%                           | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | November |      |                                   | Year to Date |              |                                   |
|---------------------------------|----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2024     | 2025 | Percent Change from Previous Year | Thru 11-2024 | Thru 11-2025 | Percent Change from Previous Year |
| New Listings                    | 0        | 0    | --                                | 1            | 0            | - 100.0%                          |
| Sold Listings                   | 0        | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0      | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0      | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%     | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0        | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 1        | 0    | - 100.0%                          | --           | --           | --                                |
| Months Supply of Inventory      | 0.0      | 0.0  | --                                | --           | --           | --                                |

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Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

