

Local Market Update for October 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

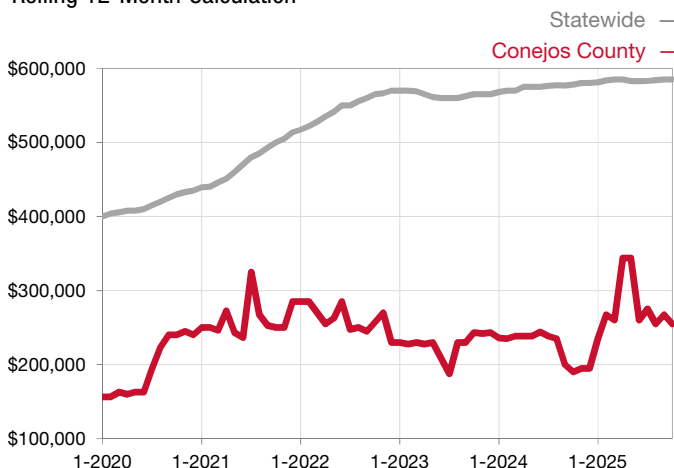
Single Family	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	2	6	+ 200.0%	59	74	+ 25.4%
Sold Listings	2	4	+ 100.0%	26	23	- 11.5%
Median Sales Price*	\$482,000	\$246,000	- 49.0%	\$190,000	\$250,000	+ 31.6%
Average Sales Price*	\$482,000	\$303,000	- 37.1%	\$322,288	\$352,739	+ 9.4%
Percent of List Price Received*	97.9%	99.0%	+ 1.1%	92.1%	95.9%	+ 4.1%
Days on Market Until Sale	72	51	- 29.2%	102	110	+ 7.8%
Inventory of Homes for Sale	25	40	+ 60.0%	--	--	--
Months Supply of Inventory	10.0	16.9	+ 69.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

