Local Market Update for September 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 09-2023	Thru 09-2024	Percent Change from Previous Year
New Listings	3	3	0.0%	49	57	+ 16.3%
Sold Listings	5	2	- 60.0%	30	24	- 20.0%
Median Sales Price*	\$430,000	\$165,000	- 61.6%	\$252,000	\$182,500	- 27.6%
Average Sales Price*	\$524,400	\$165,000	- 68.5%	\$316,308	\$308,979	- 2.3%
Percent of List Price Received*	95.8%	100.0%	+ 4.4%	96.1%	91.7%	- 4.6%
Days on Market Until Sale	89	149	+ 67.4%	114	105	- 7.9%
Inventory of Homes for Sale	24	34	+ 41.7%			
Months Supply of Inventory	7.4	12.4	+ 67.6%			

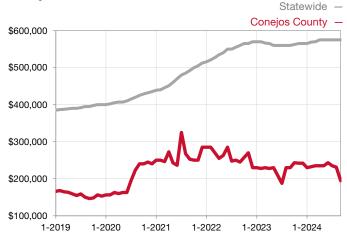
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 09-2023	Thru 09-2024	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

