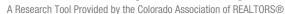
Local Market Update for September 2025





Not all agents are the same!





Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	3	9	+ 200.0%	57	68	+ 19.3%
Sold Listings	2	2	0.0%	24	19	- 20.8%
Median Sales Price*	\$165,000	\$317,000	+ 92.1%	\$182,500	\$250,000	+ 37.0%
Average Sales Price*	\$165,000	\$317,000	+ 92.1%	\$308,979	\$363,211	+ 17.6%
Percent of List Price Received*	100.0%	97.0%	- 3.0%	91.7%	95.2%	+ 3.8%
Days on Market Until Sale	149	107	- 28.2%	105	122	+ 16.2%
Inventory of Homes for Sale	37	45	+ 21.6%			
Months Supply of Inventory	13.9	20.6	+ 48.2%			

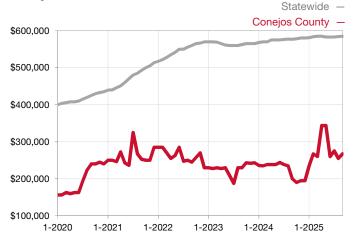
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

