

Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

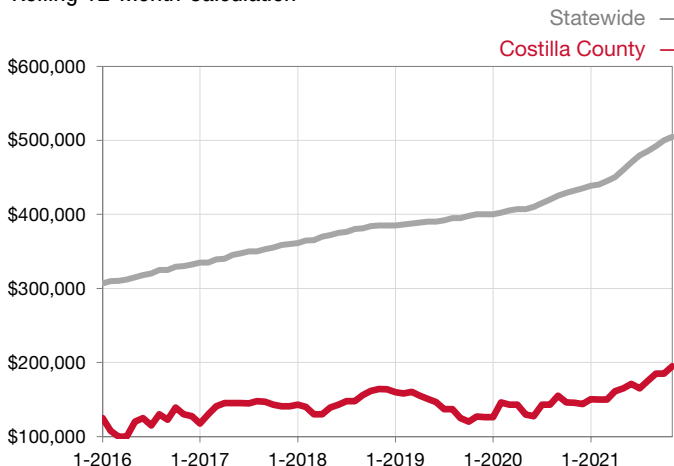
Single Family	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	79	79	0.0%
Sold Listings	9	6	- 33.3%	65	60	- 7.7%
Median Sales Price*	\$165,000	\$227,889	+ 38.1%	\$146,000	\$199,500	+ 36.6%
Average Sales Price*	\$162,722	\$353,046	+ 117.0%	\$172,758	\$224,039	+ 29.7%
Percent of List Price Received*	97.4%	97.9%	+ 0.5%	95.4%	96.9%	+ 1.6%
Days on Market Until Sale	144	69	- 52.1%	122	100	- 18.0%
Inventory of Homes for Sale	38	23	- 39.5%	--	--	--
Months Supply of Inventory	6.7	4.0	- 40.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	95.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

