

Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

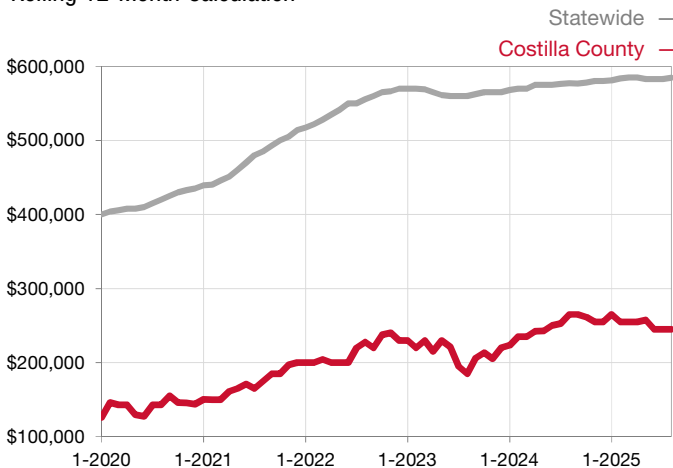
| Single Family | August | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2024 | 2025 | Percent Change from Previous Year | Thru 08-2024 | Thru 08-2025 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 6 | 11 | + 83.3% | 100 | 80 | - 20.0% |
| Sold Listings | 9 | 5 | - 44.4% | 45 | 26 | - 42.2% |
| Median Sales Price* | \$270,000 | \$389,000 | + 44.1% | \$255,000 | \$245,000 | - 3.9% |
| Average Sales Price* | \$319,944 | \$316,800 | - 1.0% | \$270,450 | \$262,877 | - 2.8% |
| Percent of List Price Received* | 93.4% | 98.7% | + 5.7% | 95.0% | 95.6% | + 0.6% |
| Days on Market Until Sale | 64 | 112 | + 75.0% | 96 | 158 | + 64.6% |
| Inventory of Homes for Sale | 75 | 58 | - 22.7% | -- | -- | -- |
| Months Supply of Inventory | 14.3 | 12.9 | - 9.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | August | | | Year to Date | | |
|---------------------------------|--------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2024 | 2025 | Percent Change from Previous Year | Thru 08-2024 | Thru 08-2025 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

