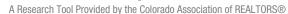
Local Market Update for December 2024





Not all agents are the same!





Costilla County

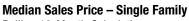
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year
New Listings	6	5	- 16.7%	119	131	+ 10.1%
Sold Listings	5	5	0.0%	51	73	+ 43.1%
Median Sales Price*	\$242,500	\$150,000	- 38.1%	\$220,000	\$255,000	+ 15.9%
Average Sales Price*	\$264,600	\$251,400	- 5.0%	\$251,849	\$283,849	+ 12.7%
Percent of List Price Received*	97.5%	91.8%	- 5.8%	94.7%	95.5%	+ 0.8%
Days on Market Until Sale	131	182	+ 38.9%	83	100	+ 20.5%
Inventory of Homes for Sale	48	47	- 2.1%			
Months Supply of Inventory	10.4	7.7	- 26.0%			

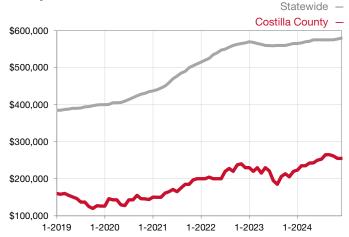
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 12-2023	Thru 12-2024	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

