Local Market Update for January 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

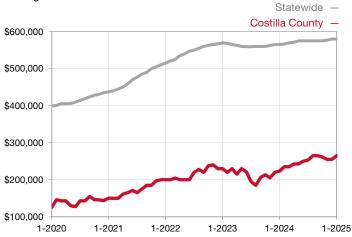
| Single Family | January | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 01-2024 | Thru 01-2025 | Percent Change from Previous Year |
| New Listings | 4 | 9 | + 125.0% | 4 | 9 | + 125.0% |
| Sold Listings | 2 | 4 | + 100.0% | 2 | 4 | + 100.0% |
| Median Sales Price* | \$200,000 | \$350,000 | + 75.0% | \$200,000 | \$350,000 | + 75.0% |
| Average Sales Price* | \$200,000 | \$301,250 | + 50.6% | \$200,000 | \$301,250 | + 50.6% |
| Percent of List Price Received* | 102.8% | 96.9% | - 5.7% | 102.8% | 96.9% | - 5.7% |
| Days on Market Until Sale | 95 | 112 | + 17.9% | 95 | 112 | + 17.9% |
| Inventory of Homes for Sale | 44 | 43 | - 2.3% | | | |
| Months Supply of Inventory | 10.1 | 6.9 | - 31.7% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | January | | | Year to Date | | | |
|---------------------------------|---------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 01-2024 | Thru 01-2025 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

