

# Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

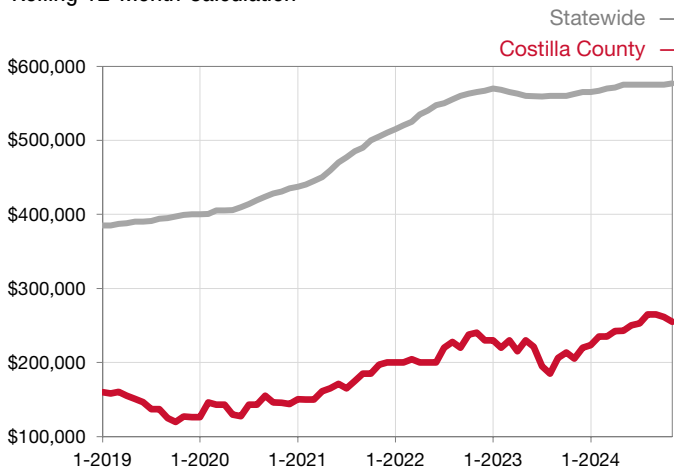
| Single Family                   | November  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2023      | 2024             | Percent Change from Previous Year | Thru 11-2023 | Thru 11-2024     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 7         | 6                | - 14.3%                           | 113          | 126              | + 11.5%                           |
| Sold Listings                   | 2         | 7                | + 250.0%                          | 46           | 68               | + 47.8%                           |
| Median Sales Price*             | \$235,000 | <b>\$192,000</b> | - 18.3%                           | \$217,500    | <b>\$260,000</b> | + 19.5%                           |
| Average Sales Price*            | \$235,000 | <b>\$242,671</b> | + 3.3%                            | \$250,463    | <b>\$286,235</b> | + 14.3%                           |
| Percent of List Price Received* | 97.2%     | <b>97.5%</b>     | + 0.3%                            | 94.4%        | <b>95.7%</b>     | + 1.4%                            |
| Days on Market Until Sale       | 78        | <b>96</b>        | + 23.1%                           | 78           | <b>94</b>        | + 20.5%                           |
| Inventory of Homes for Sale     | 52        | <b>54</b>        | + 3.8%                            | --           | --               | --                                |
| Months Supply of Inventory      | 11.0      | <b>8.9</b>       | - 19.1%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | November |             |                                   | Year to Date |              |                                   |
|---------------------------------|----------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2023     | 2024        | Percent Change from Previous Year | Thru 11-2023 | Thru 11-2024 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |          |             |                                   |              |              |                                   |
| New Listings                    | 0        | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0        | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0      | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0      | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%     | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0        | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0        | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0      | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

