

Local Market Update for November 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

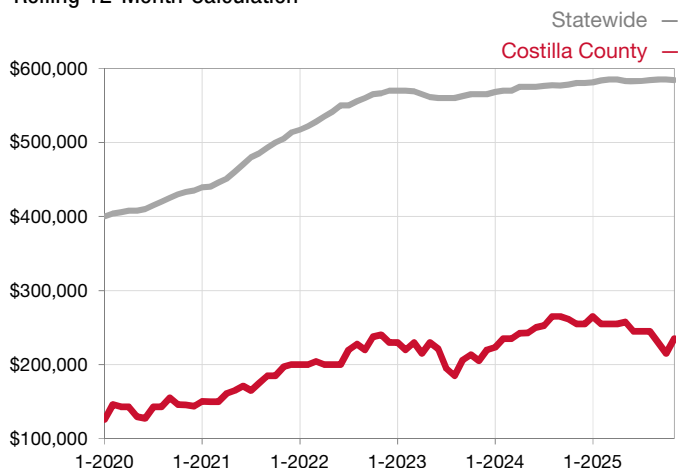
Single Family	November			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	6	5	- 16.7%	125	112	- 10.4%
Sold Listings	7	3	- 57.1%	68	45	- 33.8%
Median Sales Price*	\$192,000	\$525,000	+ 173.4%	\$260,000	\$240,000	- 7.7%
Average Sales Price*	\$242,671	\$441,666	+ 82.0%	\$286,235	\$250,668	- 12.4%
Percent of List Price Received*	97.5%	93.6%	- 4.0%	95.7%	93.4%	- 2.4%
Days on Market Until Sale	96	207	+ 115.6%	94	140	+ 48.9%
Inventory of Homes for Sale	60	58	- 3.3%	--	--	--
Months Supply of Inventory	9.9	13.9	+ 40.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

