

Local Market Update for March 2026

A Research Tool Provided by the Colorado Association of REALTORS®

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Your Agent is a REALTOR®

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are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family

	March			Year to Date		
Key Metrics	2025	2026	Percent Change from Previous Year	Thru 03-2025	Thru 03-2026	Percent Change from Previous Year
New Listings	12	12	0.0%	27	29	+ 7.4%
Sold Listings	9	8	- 11.1%	22	17	- 22.7%
Median Sales Price*	\$525,000	\$475,000	- 9.5%	\$512,500	\$540,000	+ 5.4%
Average Sales Price*	\$550,222	\$515,375	- 6.3%	\$623,537	\$534,999	- 14.2%
Percent of List Price Received*	96.1%	92.9%	- 3.3%	94.9%	98.6%	+ 3.9%
Days on Market Until Sale	87	87	0.0%	91	56	- 38.5%
Inventory of Homes for Sale	42	39	- 7.1%	--	--	--
Months Supply of Inventory	4.1	4.4	+ 7.3%	--	--	--

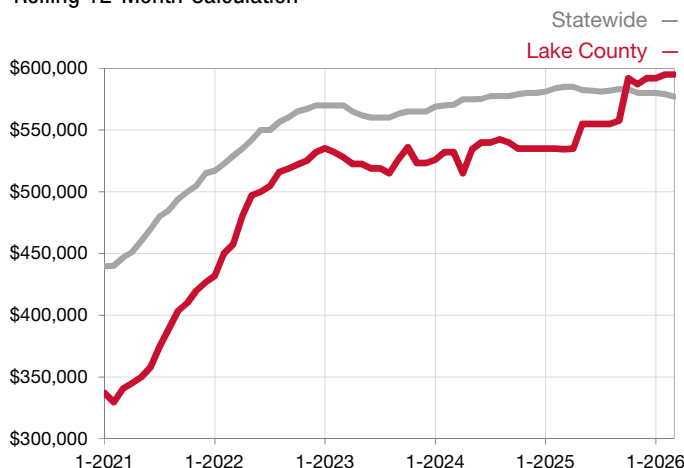
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

	March			Year to Date		
Key Metrics	2025	2026	Percent Change from Previous Year	Thru 03-2025	Thru 03-2026	Percent Change from Previous Year
New Listings	0	2	--	4	5	+ 25.0%
Sold Listings	3	2	- 33.3%	4	4	0.0%
Median Sales Price*	\$320,000	\$374,000	+ 16.9%	\$450,000	\$363,500	- 19.2%
Average Sales Price*	\$349,500	\$374,000	+ 7.0%	\$449,375	\$356,500	- 20.7%
Percent of List Price Received*	98.1%	99.3%	+ 1.2%	98.6%	98.6%	0.0%
Days on Market Until Sale	16	108	+ 575.0%	44	96	+ 118.2%
Inventory of Homes for Sale	3	5	+ 66.7%	--	--	--
Months Supply of Inventory	1.4	3.8	+ 171.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

