Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year	
New Listings	24	15	- 37.5%	137	130	- 5.1%	
Sold Listings	15	9	- 40.0%	81	76	- 6.2%	
Median Sales Price*	\$680,000	\$660,000	- 2.9%	\$540,000	\$597,000	+ 10.6%	
Average Sales Price*	\$623,867	\$627,944	+ 0.7%	\$573,310	\$635,049	+ 10.8%	
Percent of List Price Received*	96.0%	98.8%	+ 2.9%	96.2%	97.7%	+ 1.6%	
Days on Market Until Sale	80	69	- 13.8%	57	68	+ 19.3%	
Inventory of Homes for Sale	65	64	- 1.5%				
Months Supply of Inventory	6.8	6.8	0.0%				

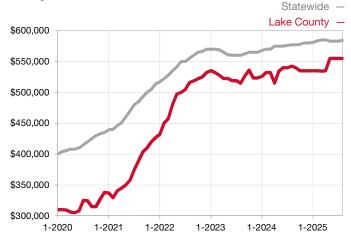
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year	
New Listings	5	3	- 40.0%	22	13	- 40.9%	
Sold Listings	4	1	- 75.0%	13	10	- 23.1%	
Median Sales Price*	\$372,500	\$601,000	+ 61.3%	\$395,000	\$472,500	+ 19.6%	
Average Sales Price*	\$320,500	\$601,000	+ 87.5%	\$387,615	\$471,840	+ 21.7%	
Percent of List Price Received*	97.0%	100.3%	+ 3.4%	97.7%	98.6%	+ 0.9%	
Days on Market Until Sale	76	4	- 94.7%	46	67	+ 45.7%	
Inventory of Homes for Sale	9	4	- 55.6%				
Months Supply of Inventory	5.3	2.5	- 52.8%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

