

Local Market Update for October 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

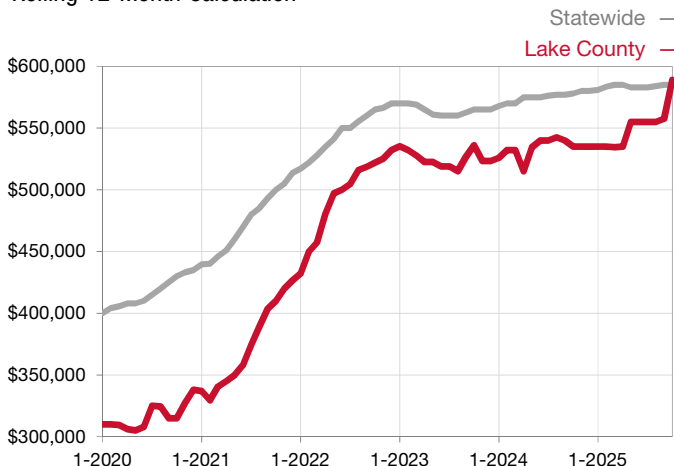
Single Family	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	11	13	+ 18.2%	155	154	- 0.6%
Sold Listings	11	12	+ 9.1%	105	100	- 4.8%
Median Sales Price*	\$407,500	\$631,500	+ 55.0%	\$535,000	\$599,000	+ 12.0%
Average Sales Price*	\$503,441	\$1,347,167	+ 167.6%	\$557,939	\$726,486	+ 30.2%
Percent of List Price Received*	95.6%	96.3%	+ 0.7%	96.4%	97.4%	+ 1.0%
Days on Market Until Sale	62	163	+ 162.9%	53	84	+ 58.5%
Inventory of Homes for Sale	59	47	- 20.3%	--	--	--
Months Supply of Inventory	5.8	5.0	- 13.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
New Listings	0	3	--	26	16	- 38.5%
Sold Listings	3	1	- 66.7%	17	11	- 35.3%
Median Sales Price*	\$327,500	\$325,700	- 0.5%	\$390,000	\$365,000	- 6.4%
Average Sales Price*	\$382,667	\$325,700	- 14.9%	\$382,765	\$458,555	+ 19.8%
Percent of List Price Received*	101.6%	101.8%	+ 0.2%	98.5%	98.9%	+ 0.4%
Days on Market Until Sale	63	90	+ 42.9%	47	69	+ 46.8%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	3.2	3.5	+ 9.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

