

Local Market Update for September 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

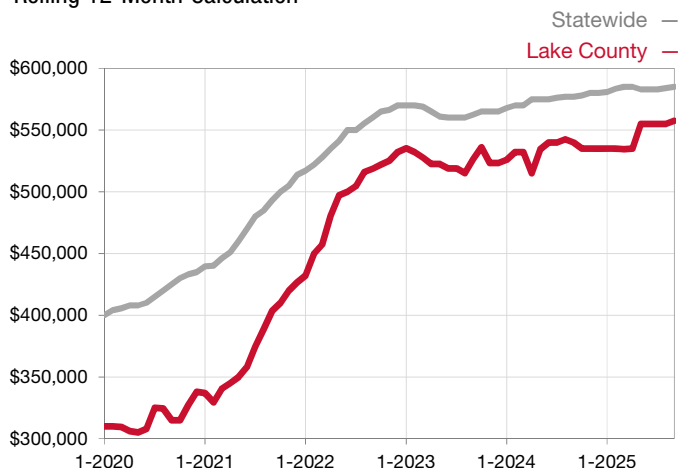
Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	7	11	+ 57.1%	144	141	- 2.1%
Sold Listings	13	12	- 7.7%	94	88	- 6.4%
Median Sales Price*	\$488,888	\$612,500	+ 25.3%	\$537,500	\$597,000	+ 11.1%
Average Sales Price*	\$508,280	\$684,900	+ 34.7%	\$564,317	\$641,847	+ 13.7%
Percent of List Price Received*	98.3%	96.4%	- 1.9%	96.5%	97.5%	+ 1.0%
Days on Market Until Sale	23	107	+ 365.2%	52	74	+ 42.3%
Inventory of Homes for Sale	60	54	- 10.0%	--	--	--
Months Supply of Inventory	6.0	5.8	- 3.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	4	0	- 100.0%	26	13	- 50.0%
Sold Listings	1	0	- 100.0%	14	10	- 28.6%
Median Sales Price*	\$320,000	\$0	- 100.0%	\$392,500	\$472,500	+ 20.4%
Average Sales Price*	\$320,000	\$0	- 100.0%	\$382,786	\$471,840	+ 23.3%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	97.9%	98.6%	+ 0.7%
Days on Market Until Sale	18	0	- 100.0%	44	67	+ 52.3%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	4.1	2.4	- 41.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

