

Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®

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Your Agent is a REALTOR®

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are the same!



Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

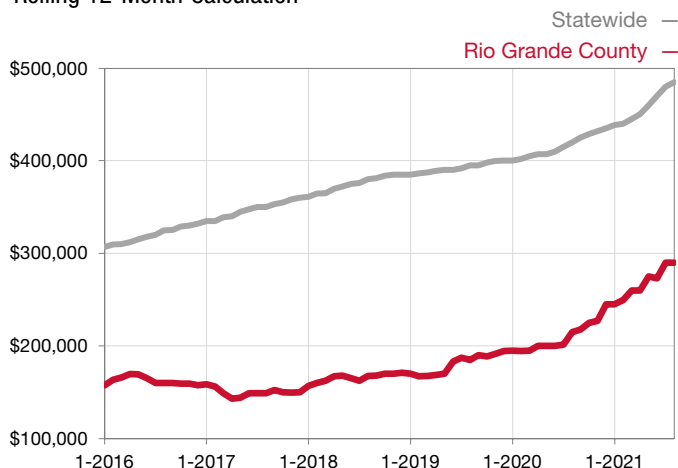
| Single Family | August | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 08-2020 | Thru 08-2021 | Percent Change from Previous Year |
| New Listings | 26 | 25 | - 3.8% | 142 | 152 | + 7.0% |
| Sold Listings | 18 | 20 | + 11.1% | 97 | 115 | + 18.6% |
| Median Sales Price* | \$258,750 | \$282,500 | + 9.2% | \$212,500 | \$290,000 | + 36.5% |
| Average Sales Price* | \$347,756 | \$315,910 | - 9.2% | \$270,354 | \$355,518 | + 31.5% |
| Percent of List Price Received* | 95.6% | 98.3% | + 2.8% | 94.8% | 97.9% | + 3.3% |
| Days on Market Until Sale | 208 | 46 | - 77.9% | 157 | 108 | - 31.2% |
| Inventory of Homes for Sale | 93 | 51 | - 45.2% | -- | -- | -- |
| Months Supply of Inventory | 6.8 | 3.2 | - 52.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | August | | | Year to Date | | |
|---------------------------------|--------|-------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 08-2020 | Thru 08-2021 | Percent Change from Previous Year |
| New Listings | 1 | 0 | - 100.0% | 3 | 3 | 0.0% |
| Sold Listings | 0 | 0 | -- | 3 | 5 | + 66.7% |
| Median Sales Price* | \$0 | \$0 | -- | \$335,000 | \$355,000 | + 6.0% |
| Average Sales Price* | \$0 | \$0 | -- | \$339,667 | \$350,800 | + 3.3% |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 94.1% | 96.9% | + 3.0% |
| Days on Market Until Sale | 0 | 0 | -- | 247 | 96 | - 61.1% |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 0.0 | - 100.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

