Local Market Update for September 2025

A Research Tool Provided by the Colorado Association of REALTORS®





Rio Grande County

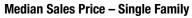
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 09-2024 | Thru 09-2025 | Percent Change from Previous Year |
| New Listings | 11 | 18 | + 63.6% | 138 | 185 | + 34.1% |
| Sold Listings | 8 | 18 | + 125.0% | 68 | 90 | + 32.4% |
| Median Sales Price* | \$310,000 | \$312,500 | + 0.8% | \$335,000 | \$350,000 | + 4.5% |
| Average Sales Price* | \$578,000 | \$427,066 | - 26.1% | \$426,617 | \$461,189 | + 8.1% |
| Percent of List Price Received* | 97.8% | 95.8% | - 2.0% | 95.3% | 95.4% | + 0.1% |
| Days on Market Until Sale | 64 | 77 | + 20.3% | 116 | 126 | + 8.6% |
| Inventory of Homes for Sale | 78 | 95 | + 21.8% | | | |
| Months Supply of Inventory | 10.8 | 9.3 | - 13.9% | | | |

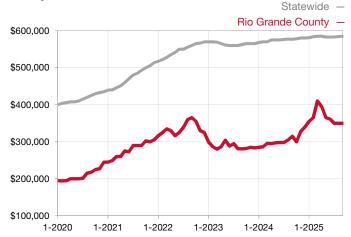
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | September | | | Year to Date | | |
|---------------------------------|-----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 09-2024 | Thru 09-2025 | Percent Change from Previous Year |
| New Listings | 0 | 0 | | 4 | 5 | + 25.0% |
| Sold Listings | 2 | 0 | - 100.0% | 4 | 1 | - 75.0% |
| Median Sales Price* | \$577,500 | \$0 | - 100.0% | \$567,500 | \$650,000 | + 14.5% |
| Average Sales Price* | \$577,500 | \$0 | - 100.0% | \$504,375 | \$650,000 | + 28.9% |
| Percent of List Price Received* | 97.6% | 0.0% | - 100.0% | 96.4% | 96.3% | - 0.1% |
| Days on Market Until Sale | 394 | 0 | - 100.0% | 229 | 118 | - 48.5% |
| Inventory of Homes for Sale | 1 | 4 | + 300.0% | | | |
| Months Supply of Inventory | 0.8 | 4.0 | + 400.0% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

