## Local Market Update for April 2025



A Research Tool Provided by the Colorado Association of REALTORS®

## **Saguache County**

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

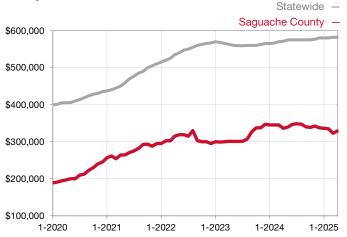
| Single Family                   |           | April     |                                      |              | Year to Date |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2024      | 2025      | Percent Change<br>from Previous Year | Thru 04-2024 | Thru 04-2025 | Percent Change<br>from Previous Year |  |
| New Listings                    | 16        | 14        | - 12.5%                              | 42           | 62           | + 47.6%                              |  |
| Sold Listings                   | 6         | 3         | - 50.0%                              | 21           | 24           | + 14.3%                              |  |
| Median Sales Price*             | \$209,500 | \$429,500 | + 105.0%                             | \$330,000    | \$292,000    | - 11.5%                              |  |
| Average Sales Price*            | \$621,500 | \$384,500 | - 38.1%                              | \$617,754    | \$307,077    | - 50.3%                              |  |
| Percent of List Price Received* | 92.1%     | 99.6%     | + 8.1%                               | 92.7%        | 95.5%        | + 3.0%                               |  |
| Days on Market Until Sale       | 271       | 107       | - 60.5%                              | 173          | 115          | - 33.5%                              |  |
| Inventory of Homes for Sale     | 68        | 77        | + 13.2%                              |              |              |                                      |  |
| Months Supply of Inventory      | 11.8      | 11.4      | - 3.4%                               |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | April |      |                                      | Year to Date |              |                                      |
|---------------------------------|-------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2024  | 2025 | Percent Change<br>from Previous Year | Thru 04-2024 | Thru 04-2025 | Percent Change<br>from Previous Year |
| New Listings                    | 0     | 0    |                                      | 0            | 1            |                                      |
| Sold Listings                   | 0     | 0    |                                      | 1            | 0            | - 100.0%                             |
| Median Sales Price*             | \$0   | \$0  |                                      | \$360,000    | \$0          | - 100.0%                             |
| Average Sales Price*            | \$0   | \$0  |                                      | \$360,000    | \$0          | - 100.0%                             |
| Percent of List Price Received* | 0.0%  | 0.0% |                                      | 95.0%        | 0.0%         | - 100.0%                             |
| Days on Market Until Sale       | 0     | 0    |                                      | 97           | 0            | - 100.0%                             |
| Inventory of Homes for Sale     | 0     | 1    |                                      |              |              |                                      |
| Months Supply of Inventory      | 0.0   | 0.0  |                                      |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

