Local Market Update for February 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | February | | | Year to Date | | | |
|---------------------------------|----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 02-2020 | Thru 02-2021 | Percent Change from Previous Year | |
| New Listings | 2 | 1 | - 50.0% | 5 | 5 | 0.0% | |
| Sold Listings | 0 | 2 | | 2 | 4 | + 100.0% | |
| Median Sales Price* | \$0 | \$380,000 | | \$187,500 | \$321,341 | + 71.4% | |
| Average Sales Price* | \$0 | \$380,000 | | \$187,500 | \$350,671 | + 87.0% | |
| Percent of List Price Received* | 0.0% | 87.3% | | 99.0% | 92.0% | - 7.1% | |
| Days on Market Until Sale | 0 | 18 | | 54 | 171 | + 216.7% | |
| Inventory of Homes for Sale | 29 | 8 | - 72.4% | | | | |
| Months Supply of Inventory | 9.4 | 2.5 | - 73.4% | | | | |

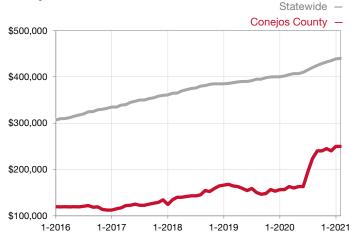
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | February | | | Year to Date | | | |
|---------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 02-2020 | Thru 02-2021 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

