# Local Market Update for July 2025

A Research Tool Provided by the Colorado Association of REALTORS®

# Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.
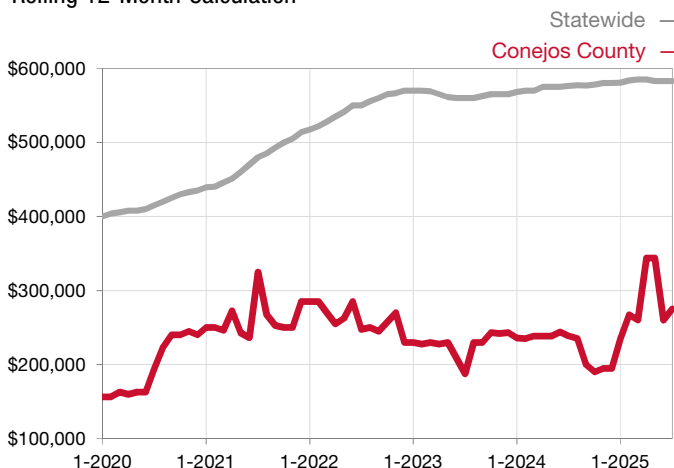
## Single Family

| Key Metrics | July | | | Year to Date | | |
|---|---|---|---|---|---|---|
| | 2024 | 2025 | Percent Change from Previous Year | Thru 07-2024 | Thru 07-2025 | Percent Change from Previous Year |
| New Listings | 2 | 16 | + 700.0% | 51 | 55 | + 7.8% |
| Sold Listings | 4 | 4 | 0.0% | 20 | 14 | - 30.0% |
| Median Sales Price* | $153,750 | $385,500 | + 150.7% | $182,500 | $255,000 | + 39.7% |
| Average Sales Price* | $181,625 | $366,250 | + 101.7% | $304,275 | $386,214 | + 26.9% |
| Percent of List Price Received* | 87.9% | 96.8% | + 10.1% | 90.2% | 96.6% | + 7.1% |
| Days on Market Until Sale | 69 | 122 | + 76.8% | 106 | 139 | + 31.1% |
| Inventory of Homes for Sale | 41 | 48 | + 17.1% | -- | -- | -- |
| Months Supply of Inventory | 13.7 | 23.0 | + 67.9% | -- | -- | -- |

\* Does not account for seller concessions and/or down payment assistance.  |  Activity for one month can sometimes look extreme due to small sample size.

## Townhouse/Condo

| Key Metrics | July | | | Year to Date | | |
|---|---|---|---|---|---|---|
| | 2024 | 2025 | Percent Change from Previous Year | Thru 07-2024 | Thru 07-2025 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | $0 | $0 | -- | $0 | $0 | -- |
| Average Sales Price* | $0 | $0 | -- | $0 | $0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

\* Does not account for seller concessions and/or down payment assistance.  |  Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family
Rolling 12-Month Calculation

Statewide —
Conejos County —



## Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

Statewide —
Conejos County —