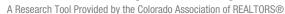
## **Local Market Update for April 2022**





Not all agents are the same!



## **Costilla County**

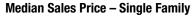
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year	
New Listings	8	4	- 50.0%	26	20	- 23.1%	
Sold Listings	5	6	+ 20.0%	20	15	- 25.0%	
Median Sales Price*	\$298,700	\$279,889	- 6.3%	\$209,500	\$250,000	+ 19.3%	
Average Sales Price*	\$306,810	\$299,963	- 2.2%	\$212,133	\$263,770	+ 24.3%	
Percent of List Price Received*	98.8%	95.2%	- 3.6%	96.3%	94.9%	- 1.5%	
Days on Market Until Sale	218	94	- 56.9%	121	103	- 14.9%	
Inventory of Homes for Sale	25	13	- 48.0%				
Months Supply of Inventory	3.5	2.6	- 25.7%				

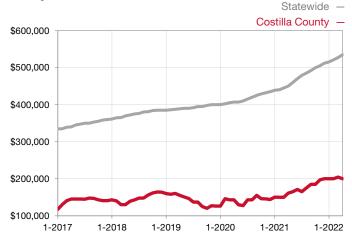
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

