

Local Market Update for July 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

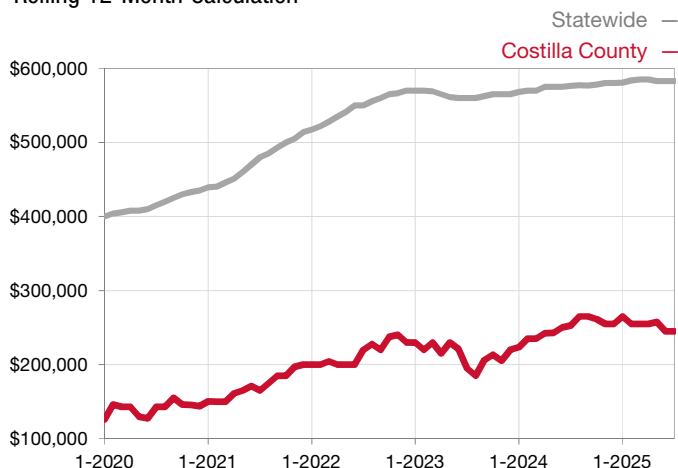
Single Family	July			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 07-2024	Thru 07-2025	Percent Change from Previous Year
New Listings	18	13	- 27.8%	94	70	- 25.5%
Sold Listings	7	3	- 57.1%	36	21	- 41.7%
Median Sales Price*	\$220,500	\$240,000	+ 8.8%	\$252,500	\$240,000	- 5.0%
Average Sales Price*	\$244,071	\$226,333	- 7.3%	\$258,076	\$250,038	- 3.1%
Percent of List Price Received*	92.6%	94.3%	+ 1.8%	95.4%	94.9%	- 0.5%
Days on Market Until Sale	81	298	+ 267.9%	104	168	+ 61.5%
Inventory of Homes for Sale	81	64	- 21.0%	--	--	--
Months Supply of Inventory	15.2	13.2	- 13.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 07-2024	Thru 07-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

