

Local Market Update for December 2025

A Research Tool Provided by the Colorado Association of REALTORS®

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Your Agent is a REALTOR®

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are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family

	December			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
New Listings	5	3	- 40.0%	175	162	- 7.4%
Sold Listings	8	6	- 25.0%	118	112	- 5.1%
Median Sales Price*	\$514,500	\$539,000	+ 4.8%	\$535,000	\$592,000	+ 10.7%
Average Sales Price*	\$527,764	\$585,583	+ 11.0%	\$554,235	\$708,233	+ 27.8%
Percent of List Price Received*	104.9%	98.4%	- 6.2%	96.8%	97.3%	+ 0.5%
Days on Market Until Sale	45	117	+ 160.0%	52	89	+ 71.2%
Inventory of Homes for Sale	49	42	- 14.3%	--	--	--
Months Supply of Inventory	5.0	4.5	- 10.0%	--	--	--

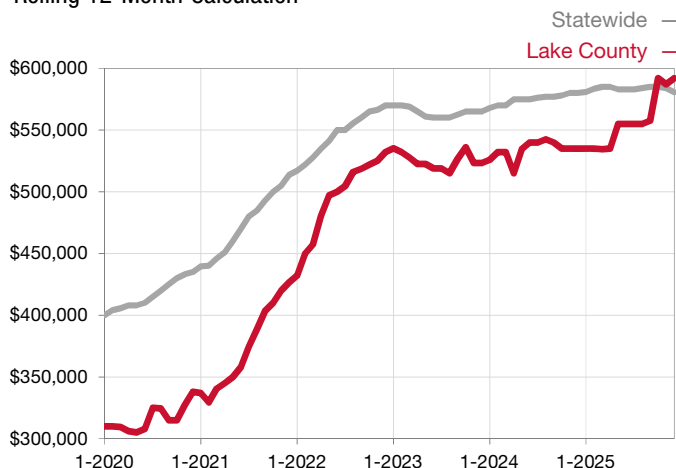
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

	December			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
New Listings	1	0	- 100.0%	29	17	- 41.4%
Sold Listings	1	0	- 100.0%	19	12	- 36.8%
Median Sales Price*	\$365,000	\$0	- 100.0%	\$390,000	\$365,000	- 6.4%
Average Sales Price*	\$365,000	\$0	- 100.0%	\$383,526	\$450,758	+ 17.5%
Percent of List Price Received*	98.9%	0.0%	- 100.0%	98.6%	98.7%	+ 0.1%
Days on Market Until Sale	95	0	- 100.0%	49	64	+ 30.6%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	3.2	3.3	+ 3.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

